

# el sueño noticias

www.hg-hamburg.de

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## **Well-prepared for a top-class performance**

The Hanseatischen Gesellschaft is well known for its excellent advertising, which, in the past, has gained much recognition and brought our property range to the notice of a discriminating clientele. Our sales success in the higher price range has reached notable heights, and top level properties are being entrusted to us, to sell, on a regular basis, a sure sign that we are considered capable of a top-class performance; a more than sufficient challenge for the team, who will face the task with relish.

## **Detailed and professional ground plans**

This, on the other hand, is a field of expertise receiving little recognition, in which we have already provided a service for many years; although of great help to clients, it appears to suffer, to a certain degree, from lack of attention. We are talking about our high quality ground plans, which Claudio Garcia, a qualified and knowledgeable architect, prepares for us with great love and care, and that are a standard feature of the Exposs of each superior property offered on a sole instruction basis.

## **Professional advice necessary**

We are hereby, inspiring confidence, in accordance with the expectation level and standard of our clientele, who are pre-occupied with the purchase of unique properties, and wish to do so under the guidance of a firm that works in an absolutely professional manner, especially in the field of clear, professional advice, which is certainly a real strength of ours.

## **Reputation is crucial**

In our opinion, it is not just about personal conversations and contact with clients, or the trust placed in ones fellow man; the credibility and reputation of a firm is also of major concern.

## **Optimum certainty**

The client has the certain right to know, what the negotiations in connection with his property are going to cost him. It should also be clear to him that due to negotiations made on his behalf by the Hanseatischen Gesellschaft, he will make an excellent purchase and benefit from many guarantees, not forgetting that he will also enjoy the utmost peace of mind during the handling of the transaction.



Office address:  
Sierichstrasse 126  
D-22299 Hamburg

Postal address:  
Postfach 605 330  
D-22248 Hamburg

Telefon + 49 40 460 72 660  
Telefax + 49 40 460 72 661  
Jávea + 34 96 646 84 02  
Jávea Fax + 34 96 647 06 34

Internet: [www.hg-hamburg.de](http://www.hg-hamburg.de)  
e-mail: [info@hg-hamburg.de](mailto:info@hg-hamburg.de)

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